



Senior Energy Markets Analyst

Boston, MA

Are you passionate about energy markets and eager to make a meaningful impact? If so, we seek a dynamic Senior Energy Markets Analyst to join our team!

About Us

Established in 1998, **PowerOptions** is New England's largest not-for-profit, energy-buying consortium that empowers other nonprofits and public entities to reduce their carbon footprint, energy complexities, and costs with our offerings. PowerOptions' vision is to create a future of affordable, sustainable, and reliable energy for all nonprofits and municipalities. PowerOptions does this by acting as a trusted advisor and resource to our over 500 Member organizations across Massachusetts, Rhode Island and Connecticut.

PowerOptions brings our Members a comprehensive suite of offerings to meet their energy needs including, but not limited to:

- Electricity and natural gas supply (Commodity)
- Cleaner energy alternatives
- Electric transportation equipment and services
- Energy efficiency projects and roadmaps
- Energy sustainability planning and advising

As a nonprofit ourselves, we are a mission-driven and deeply committed team that is passionate about meeting our Members' energy sustainability needs. Our Members, in turn, can focus more on their missions and communities, which often include supporting low-income and disadvantaged populations.

Position Overview

PowerOptions focuses a tremendous amount of effort on monitoring the various market levers causing shifts in commodity prices, enabling us to provide our Members expert guidance to inform their commodity purchasing decisions and overall energy strategy.

This role will provide comprehensive market analysis and intelligence, detailing the impact of key trends, in a way that can be adapted for energy experts or novices, and informing how PowerOptions Member Relationship Managers educate and advise Members on procurement strategy and managing their risk.

As an essential part of the Member Relations team, the Senior Energy Markets Analyst's role is crucial in supporting the PowerOptions team and its Members as the key in-house resource for market analysis and guidance.

Key Responsibilities

Responsibilities of the Senior Energy Markets Analyst position include but are not limited to:

- Serve as the internal subject matter expert on energy markets including
 - Retail energy supply contracts
 - Energy procurement
 - The New England competitive electricity and natural gas markets as well as LDC operations
 - Commodity pricing origination
 - ISO operations
- Develop regular energy market updates for the PowerOptions team and work with the Marketing team to develop updates for members

- Keep the Member Relationship Managers and Business Development Manager up to date with energy market activity including weekly email updates; daily updates as warranted by market events
- Provide support for Member commodity decision-making, including through the development of analyses, development of pricing strategies, market presentations and other communications products and decision-making tools

Qualifications and Experience:

While no candidate will embody all qualifications, the ideal candidate will possess the following:

- Bachelor's degree with a major or minor in business, economics, engineering, sustainability, or a related field preferred or an equivalent combination of relevant work experience, training, and education
- Minimum of 5 years related professional experience
- Demonstrated experience with energy markets
- Excellent written and verbal communications skills with ability to communicate complex information clearly and effectively
- Self-motivated and able to work individually, while contributing to team success.
- Superb analytical skills with the ability to support Commodity programs using market data
- Experience participating in negotiations

Benefits of Joining our Team:

- Competitive and equitable salary and performance incentive compensation
- Robust health & dental coverage with high deductible reimbursement
- Plentiful PTO
- Generous 401k/IRA retirement plan employer contributions
- Paid parental leave
- Professional development annual stipend
- Work with passionate, collaborative, dedicated and supportive coworkers
- Regular outings and team events
- Rewarding mission-driven work
- Hybrid work environment, in Boston office at least one day per week

Commitment to Diversity:

PowerOptions was founded to serve the needs of under-resourced communities and is proud to be a woman-led, small nonprofit organization. We are committed to equity and inclusion in our work to foster energy justice and how we grow as an organization and as an industry. We seek a diverse team to ensure we incorporate all perspectives while offering opportunities for marginalized communities in the energy industry.

PowerOptions is an equal opportunity employer. We hire, train, compensate, and promote regardless of race, religion, gender identity or expression, sexual orientation, disability, age, national origin, genetics, veteran status, or other characteristics that give each of us a unique perspective and capacities.

Ready to make a difference?

Join us and be a part of an organization dedicated to advancing energy solutions while fostering a collaborative and rewarding workplace. Your expertise will help shape the future of energy for our members and drive positive change across the region.

To apply, please send a cover letter and a current resume with a link to your LinkedIn profile to jobs@poweroptions.org with the subject heading **"Senior Energy Markets Analyst."**

Complete applications must include both a resume and cover letter. Job posting will remain open until filled and applications will be reviewed as they are received.

PowerOptions is unable to sponsor an employment visa at this time.

E-Verify

PowerOptions participates in the federal E-Verify program. For information on E-Verify, visit www.e-verify.gov.